

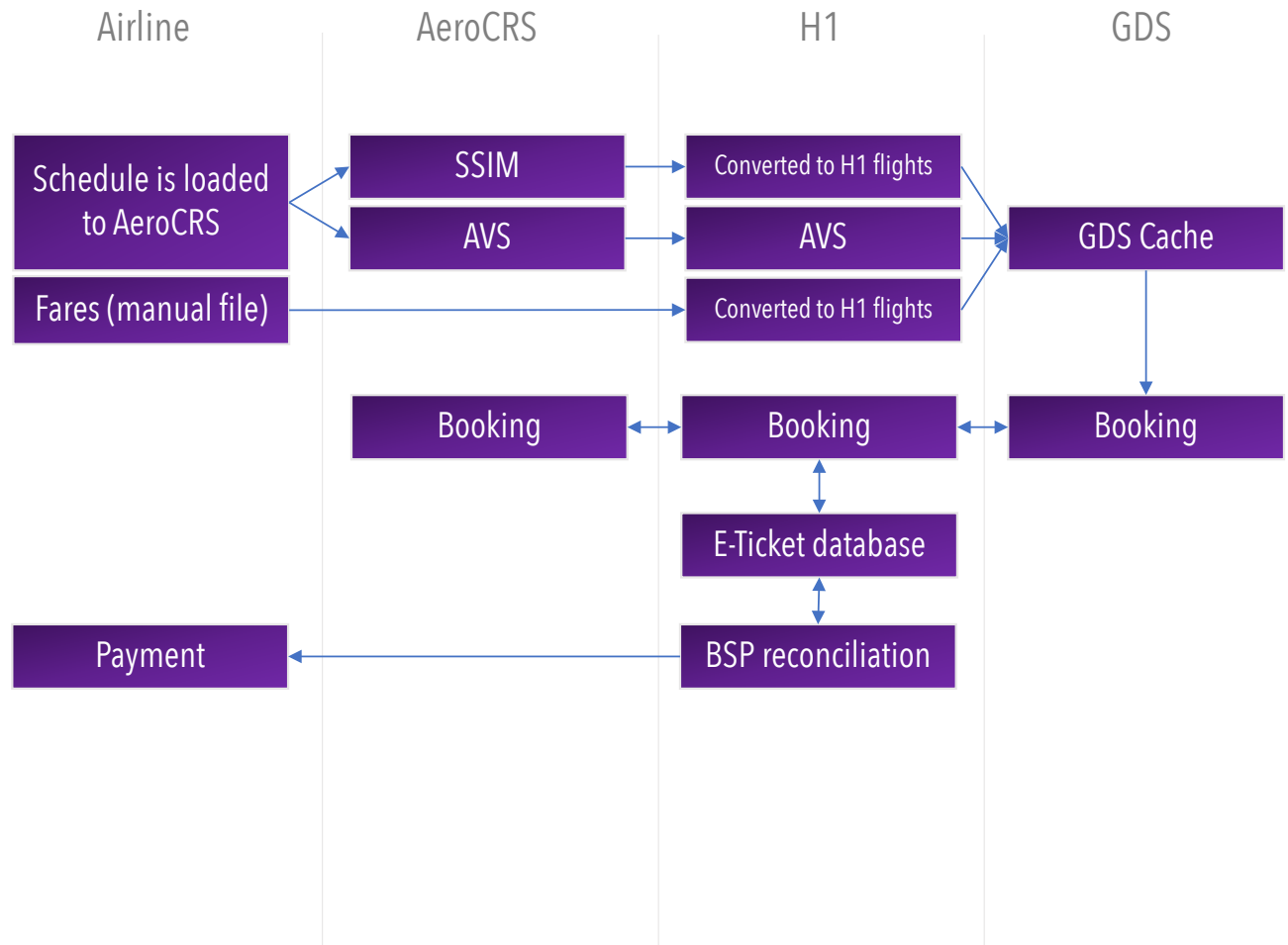
GDS distribution

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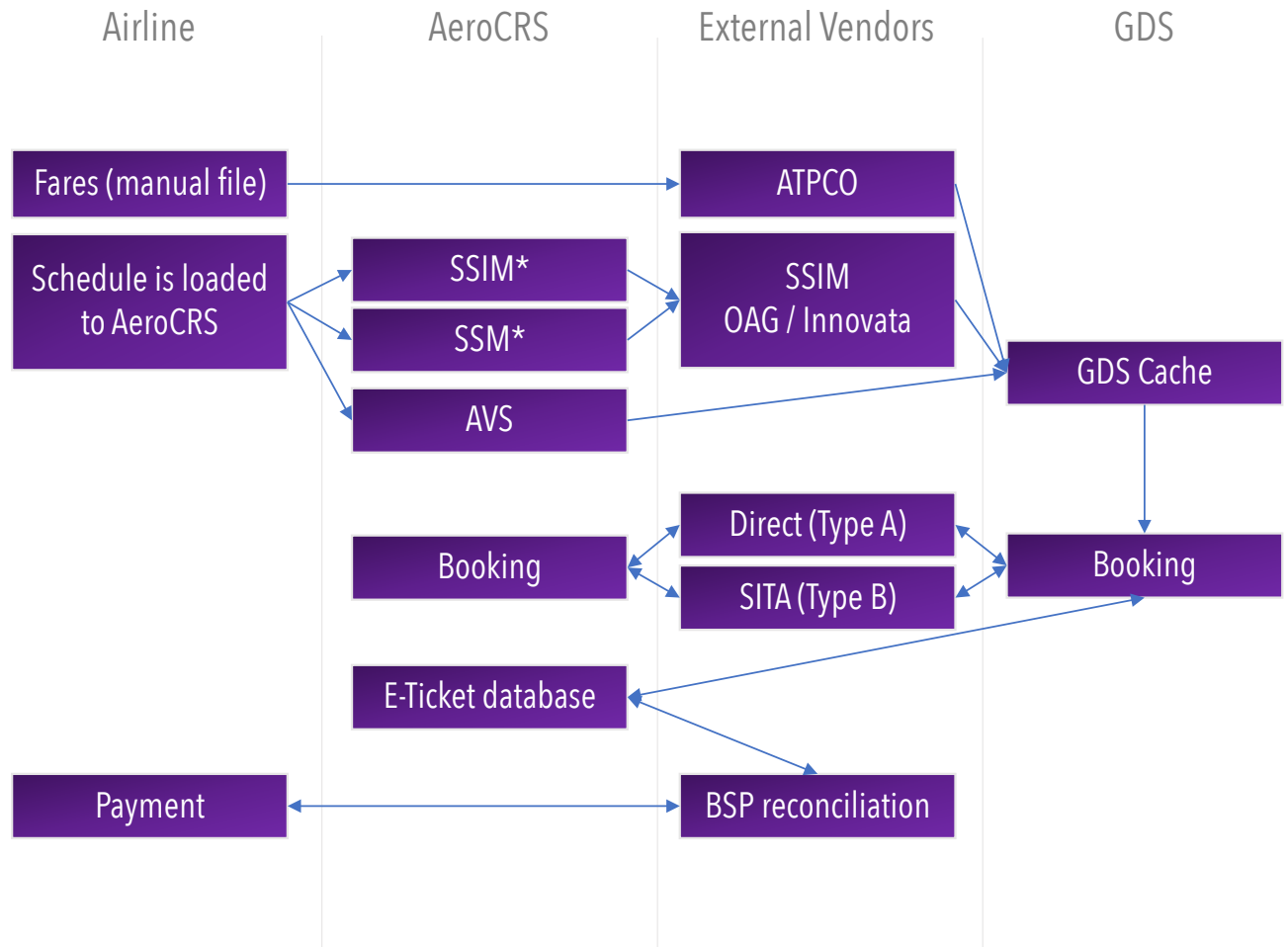
Hahn Air systems

- "Code share" solution
- H1 flights, operated by the airline.
- Some basics:
 - AeroCRS sends to H1 using direct connection the schedules you load into AeroCRS.
 - AeroCRS send H1 (using direct connection) AVS (availability status messages) which they relay to the different GDSs, OTAs etc.
 - H1 send us back bookings which we reflect on your system, tickets etc.
 - H1 applies a fee (YQ+ticketing fee) "on top" of your requested fare and the agency pays it
 - H1 then pays you without the Fee after the flight.



Direct GDS distribution

- Airline operated and marketing carrier.
- Airline needs to sign agreements with:
 - GDS
 - OAG / Innovata
 - ATPCO
 - SITA
 - BSP
 - OTAs
- E-ticket database is supplied by AeroCRS.



* Coming soon, until then, done manually

Direct GDS distributions costs and timeline

- **External Costs**

- GDS agreement
- BSP agreement
- SITA agreement
- OAG / Innovata / ATPCO agreements

- **AeroCRS Costs**

- E-ticket database
- Ticket fees
- GDS connection fees
- SITA communication

- **Time line**

- GDS / BSP / SITA and others – according to their timeline (2-3 months)
- AeroCRS - 1-2 weeks.

GDS Enabling checklist

- ✓ Make sure all destinations are setup correctly with their IATA destination code.
- ✓ Make sure you have the correct agencies enabled and setup with sufficient credit limit, payment limit and booking limit.
- ✓ Make sure you have setup the classes "GDS code" and "H1 code" correctly and according to the fares filled with H1 / ATPCO.
- ✓ Make sure all the flights you want to expose to the GDS are marked as "GDS active".
- ✓ Make sure all the classes within the flights you want to expose to the GDS are marked as "Enable on GDS".
- ✓ Do not amend bookings on your side unless authorized to do so by AeroCRS Support or H1.